

## Driving Revenue Growth in Europe

#### Zach Kallergis – B2B Sales Consultant

With over 20 years of experience in B2B sales Zach provides hands-on, full-cycle sales leadership focused on measurable growth. The goal is to generate pipeline, secure high-value partnerships, and accelerate market entry.

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## THE REVENUE CHALLENGE IN EUROPE

Scaling sales in Europe isn't about volume. It's about local nuance, follow-up, and closing across cultures.

- Fragmented markets Missed local relevance
- No in-market execution Pipeline stall at the close

#### **HOWIHELP**

I support manufacturers and service providers entering or growing in Europe by delivering:

SALES DEVELOPMENT & OUTREACH

KEY ACCOUNT ACQUISITION

**CROSS-MARKET SALES EXPERIENCE** 

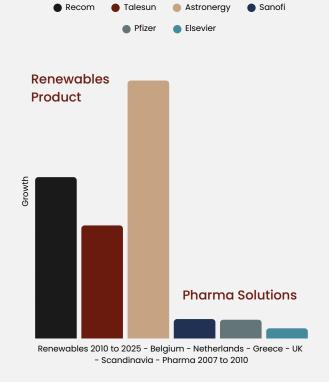
LOCAL EXECUTION & FOLLOW-UP

## IMPACT SNAPSHOT

#### Astronergy - Chint Talesun Recom Pfizer Sanofi Elsevier



**ZACH KALLERGIS** 



### WHY IT WORKS

- I don't just advise—I close
- I know how European B2B buyers operate
  - Fast ramp-up, no micromanagement needed
- Fluent in B2B execution across solar and adjacent sectors

Distribution

C&I

**Large Scale** 

#### **Z** zach kallergis

# WHO I WHOK WITH

- International manufacturers entering European markets
- Renewable energy brands expanding across borders
- Founders with solid offers but no traction





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Schedule a free, no-stringsattached consultation to discuss your goals and how I can support your business growth.