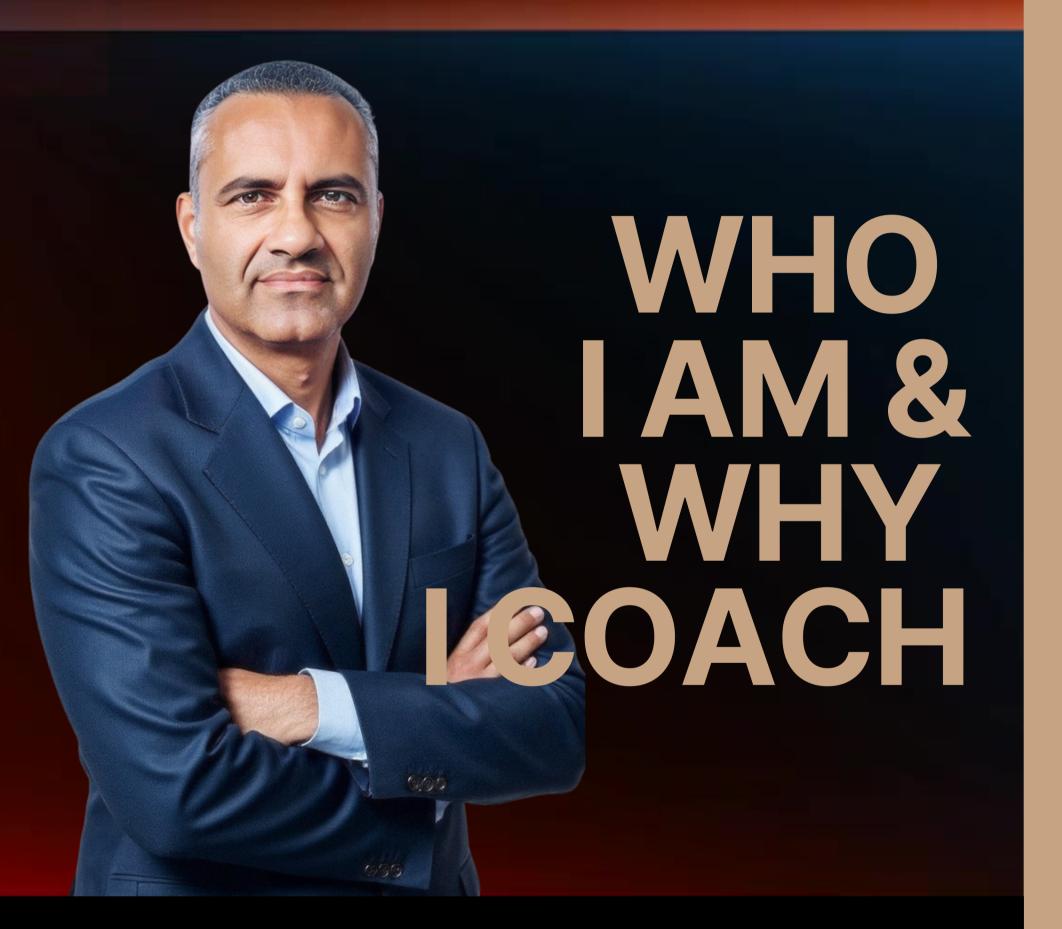
ZACH KALLERGIS



www.zachkallergis.com

Who I Am

I'm Zach Kallergis. I didn't start with a network, a name, or a shortcut.

I built a 20+ year sales career from scratch—through cold calls, strategy, and pure drive.

Today, I'm a B2B Sales Consultant and Coach, actively supporting manufacturers and service providers in the renewable energy space—and helping serious professionals close smarter, with clarity and confidence.



How it started

It all began in 2004—by chance.

I wasn't looking for a career in sales. But after my first call, my first lead, my first meeting—I knew:

This is what I'm meant to do.

Sales gave me purpose, a path, and a way to grow—professionally and personally.

My Sales Journey

From six-figure service contracts with global pharmaceutical leaders like Pfizer and Sanofi, to multimillion-euro agreements in renewable energy across Greece the Netherlands, Belgium, Scandinavia, and the UK— I've spent the last 15+ years closing, leading, and delivering results consistently across markets.

No gimmicks. Just skills, clarity, and results.

Why Coach

Coaching isn't a pivot.

It's my way of passing on the experience I've earned in the real world.

I help solopreneurs, founders, and young professionals build the confidence, systems, and closing skills they were never taught.

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Who I Help

- Founders who struggle to close
 - Professionals new to selling
- Solopreneurs who want structure, not scripts

No scripts. No templates. No pretending to be someone you're not.

Just clear, honest conversation that gets the deal done.

That's how I coach. That's how I sell.

What I Believe

Sales isn't about pressure.

It's about skills, clarity, confidence, and showing your value—fast.

When done right, sales isn't awkward. It's empowering.



l've done the work. Now I coach it

DM me "SALES" to book a free 15-minute strategy call.

ZACH KALLERGIS – B2B SALES CONSULTANT
SALES COACH